The International Quidditch Association (now US Quidditch) is a 501(c)3 nonprofit organization dedicated to promoting, governing, and developing the real-life sport of quidditch and motivating young people to lead physically active and socially engaged lives. To learn more, visit usquidditch.org.

*Please note:* During the timeframe of this annual report, US Quidditch was called the International Quidditch Association. US Quidditch rebranded in July 2014 to refocus resources on fulfilling its mission within the United States and to foster greater autonomy for the sport in other countries. "IQA" is used throughout this report for the sake of consistency. We are working with other national organizing bodies to incorporate a new IQA that will serve as an international congress dedicated to maintaining international rules standards and organizing international competitions. To learn more, visit iqaquidditch.org.

The IQA is not affiliated with Time Warner, Warner Bros, or J.K. Rowling.
Dear players, captains, coaches, officials, fans, supporters, and donors,

On behalf of the staff, volunteers, and board of directors of the IQA—now US Quidditch—it’s our honor to present the 2013-2014 annual report. This was a huge season for us, with the sport of quidditch and our league growing bigger and more established than ever. We’ve seen tremendous changes and improvements this year that have advanced the sport exponentially in quality and quantity.

Some of our notable achievements over the past season include:

• Rolling out the first individual membership program, which successfully met its first-year goal by surpassing 4,000 members, and provided accident and liability coverage for the entire league.
• Organizing nine regional championships, which served over 160 teams—more than any past season.
• Hosting the most successful and well-organized World Cup to date, with 79 teams, 1,559 players, and 402 volunteers.
• Increasing our operating budget to $350,000, proof of the increasing stability and organization of our sport.
• Hiring our first five paid staff members to spearhead the fulfillment of the IQA’s mission to promote, develop, and govern the sport of quidditch.
• Rebranding our organization from IQA to USQ to refocus our mission and resources on serving all 170 of our teams in the United States.

With a successful year behind us, we look forward to a strong season ahead. We are fortunate to have more teams, players, and supporters than ever, and quidditch is still showing great potential for ongoing growth and the exciting tournaments and events that come with it. The sport continues to have a positive impact through building healthier lives and challenging conceptions about gender and sports, as well as building lasting relationships and teamwork experience.

We have a number of new initiatives for the 2014-2015 season. First and foremost, we seek to expand our board of directors by identifying and recruiting new board members from a variety of business, nonprofit, and sports backgrounds to bring outside perspectives and new experience to our organization’s leadership. Secondly, we plan to work with current and new board members, along with staff, volunteers, players, and supporters to create and publish a three-year strategic plan for the league. Thirdly, we aim to diversify and expand our budget by increasing traditional nonprofit fundraising and individual donor solicitation. And of course, we plan to continue our tradition of organizing fantastic large-scale championship events, and to grow and enhance our sport with new programs and member courses like tournament director certification and coach memberships and training.

We want to close this letter by thanking our volunteers. Whether you work tirelessly year-round or join us for two days of dedicated effort at a regional or World Cup, we could not do this without you. We hope that every player, fan or supporter tries their hand at volunteering at some point for the sport. Volunteers are able to learn more about the organization, provide value for their fellow players or fans, and hopefully gain our same deep respect for volunteerism and quidditch in general. If you are interested in learning more about volunteering, please check the volunteer section of our website, usquidditch.org.

Thank you all very much for being a part of our league and sport, and we look forward to seeing you on the pitch again soon.

Brooms up!

Alex Terry
Board Chair (2013-2014)

Jacob Adlis
Board Chair (2014-present)

Alex Benepe
CEO

Alicia Radford
COO

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Brooms up!

Alex Terry
Board Chair (2013-2014)

Jacob Adlis
Board Chair (2014-present)

Alex Benepe
CEO

Alicia Radford
COO

“I am passionate about quidditch because I have been an athlete my entire life. I have been playing organized sports since I was five years old. For me, quidditch is an athletic outlet and a way to keep myself driven and in shape throughout college. I have always loved competition in the sports arena and quidditch has provided that for me during the past four and a half years.

“I am also passionate about the sport because I was a part of it when it was a fledgling sport and we were all still using capes. Being a part of the growth and development of the sport in multiple capacities has kept me wanting to keep playing all of this time.”

— A Baton Rouge, LA player
About the IQA (now US Quidditch)

The International Quidditch Association, Inc.* is a 501(c)3 nonprofit dedicated to governing the sport of quidditch and inspiring young people to lead physically active and socially engaged lives. Quidditch was adapted in 2005 at Middlebury College in Vermont and is now played at over 300 universities and high schools throughout the world. The IQA was founded in 2010, and annually hosts or sanctions around 25 events, including regional championships, the World Cup, Global Games, and QuidCon.

CORE VALUES

• We establish the foundation for long-term sustainability through innovation, regulations, and expansion.
• We provide competitive opportunities for every level of athlete.
• We build a safe, inclusive, and respectful community.
• We strive to be a leader in gender inclusivity for all age groups.
• We create meaningful community partnerships.
• We develop and empower future leaders.

THE THREE C’S

The IQA fulfills our mission through a holistic policy called “the Three C’s.” These represent the three pillars of the IQA’s work: competition, community, and creativity.

The IQA facilitates competition through regional championships, the World Cup, and other tournaments; comprehensive referee and snitch certification and training programs; maintaining league-wide standings; and developing the IQA rules.

The IQA ensures that quidditch has an inclusive and welcoming community through policies like the four-maximum gender rule; teaching quidditch to children; community service events and partnerships; QuidCon, the only quidditch convention; and the mentor and penpal programs.

Although it sounds abstract compared to competition and community, creativity is an important force in our organization. Starting and maintaining a quidditch team requires a lot of creativity, entrepreneurship, and dedication, and the IQA aims to always have a culture that fosters creativity.

“As of July 1, 2014, the International Quidditch Association legally changed its name to US Quidditch, Inc., with the purpose of focusing resources and efforts on the development and governance of quidditch in the United States.

“I met so many wonderful people and made lots of really good friends through quidditch. The sport itself is fabulous as it combines so many different kinds of sports, like rugby and basketball. Playing quidditch makes me feel extraordinarily good and healthy. It brings me to my limits and I love to stretch my limits.”

— A Long Beach, CA player
Membership
The 2013-2014 season was the IQA’s first season with an implemented individual membership program. The IQA provided identification cards to each individual member, and the league was covered for the first time under general liability and accident insurance policies.

The team membership structure was altered from the season before, lowering team fees from $350 to $150, with basic and tournament tiers to acknowledge recreational and competitive teams. The IQA gave back to teams as well, with two equipment grants offered. This year’s equipment grant winners were the Thundercats from California and the University of Montreal.

“I love this sport because everyone who plays is really friendly, and it feels like I have a second family. It has a special place in my heart because I’m the one who founded the quidditch team at my school, and to watch it grow into what it is now is amazing.”

— A Toronto, ON player

OFFICIAL MEMBER TEAM GROWTH

The IQA has averaged 40% annual team growth since 2010.

USA REGIONAL TEAM GROWTH

OFFICIAL TEAMS, 2013-2014

Alfred University Saxons
Amalapoo Anniwillators
Athena Leprepor Quidditch
Appalachian Quidditch
Apooquimint High School Hippogriffs
Arizona State University—Sun Devil Quidditch
Arkansas Tech Quidditch Club
A-State Redwolf Quidditch
Austin Quidditch
Avada Kedavra
Ball State Cardinals
Barcelona Eagles Quidditch Team
Baylor University
Belgian Beeters
Belgian Quaffles
Binghampton Quidditch
Black Snitches—Lille Muggle Quidditch
Boggs Quidditch Club at Colorado State University
Boise State Abraxans
Boston University Quidditch
Boulder Basilisks
Bowling Green State University
Brandeis Quidditch
Cal Quidditch
Canada’s Finest Quidditch Club
Carleton Conspiracy Quidditch
Carleton University Quidditch
Carnegie-Mellon Quidditch Club
Central Florida Quidditch
Chanticles
Clark University Quidditch
Club de Quidditch de l’University de Montreal
CNU Captains of Crucio
College of Charleston Quidditch
Cougar Quidditch
Crimson Fliers
Crimson Warhawks
Denison Deatheaters
Denver Dementors
Derby Union Quidditch Club
Dickinson College Dirigible Plums
Dowser Quidditch
Duke University Quidditch
Eastern Florida State College Titans
Eastern Michigan Flying Squirrels
Emerson College Quidditch
Falcon Warriors Quidditch Club
Florida Gulf Coast Quidditch
Florida International University Panthers
Florida State Quidditch
Florida’s Finest
Franklin and Marshall Quidditch
Gee-Gees Quidditch
Grand Valley Gringdolows
Grove City College
Guelph Quidditch
Harvard Hornets
Hofstra University Flying Dutchmen
Hopkins Hallow
Hubbard Hoatzins Quidditch Team
IIT Quidditch Team
Illinois State University Firebirds
India Point Ashwinds
Indiana University South Bend Titans
Iowa State Quidditch
Ithaca Community Quidditch Team
Ives Pond Quidditch Club
Kansas Quidditch
Kutztown University Quidditch
La Serna High School
Lafayette Club Quidditch
LHU Quidditch
Lone Star Quidditch Club
Louisiana State University
Loyola University Chicago Quidditch
Loyola University New Orleans
Macaylans Quidditch
Marquette University Quidditch
Maryland Quidditch
McGill University Quidditch
McMaster Quidditch
Miami University Lionhawks
Michigan Quidditch Team
Michigan State University Spartan Quidditch
Minnesota Quidditch
MIT Marauders
MTSU Thrashers
Nantes Quidditch
New Haven Nightmares
New York Badassilisks
New York University Nundu
Northern Arizona University Narwhals
Northwestern Kneazles
Norwegian University of Science & Technology Athletics
NYDC Capitalists
Ohio State Quidditch
Ohio University Flying Bobcats
Oklahoma Baptist University
Oklahoma State University
Osso De Muerte
“The sport brings together athletes from all sporting backgrounds, and non-athletes. It is literally a sport for all to enjoy.”

— A Columbus, MO player
Events

This year, the IQA hosted the World Cup, nine regional championships across the globe, and QuidCon. These events would not be possible without the support of host cities, who provide the infrastructure and financial support necessary to make these large-scale events a reality.

IQA regional championships and the World Cup are the largest events of the year, with hundreds of players and thousands of spectators. City hosts have the benefits of bringing a brand-new, dynamic sport to their regions, while attracting a college-aged player base that, combined with our Stay and Play policy, results in a tangible economic impact.

“The growth over the past few years has been amazing to watch. The increasing level of competitiveness makes me confident that this sport will not die out. I like the many different athletic aspects that come from different sports that all contribute to our game.”

— A Charleston, SC player
Regular Season Stats

1,177 games • 160 head referees • 329 assistant referees • 154 snitches

USA Midwest Regional Championship
OCTOBER 26-27, 2013 • ROCKFORD, IL

26 teams • 96 games • 15 head referees • 20 volunteers
Champion: Bowling Green State University

USA Northeast Regional Championship
NOVEMBER 16-17, 2013 • ROCHESTER, NY

25 teams • 87 games • 16 head referees • 96 volunteers
Champion: Boston University

Eastern Canada Regional Championship
NOVEMBER 9, 2013 • TORONTO, ON

16 teams • 336 players
Champion: Ottawa Gee-Gees Quidditch
USA West Regional Championship
NOVEMBER 23-24, 2013 • TEMPE, AZ
19 teams • 354 players • 58 games • 12 head referees • 105 volunteers
Champion: Lost Boys

Oceania Regional Championship
NOVEMBER 30-DECEMBER 1, 2013 • PARRAMATTA, NEW SOUTH WALES
12 teams
Champion: Perth Phoenixes

USA Mid-Atlantic Regional Championship
NOVEMBER 23-24, 2013 • LEESBURG, VA
22 teams • 453 players • 73 games • 12 head referees • 72 volunteers
Champion: University of Maryland

Europe Regional Championship
FEBRUARY 1-2, 2014 • BRUSSELS, BELGIUM
12 teams • 178 players • 37 games • 10 head referees • 34 volunteers
Champion: Oxford University Quidditch Club - Radcliffe Chimeras
USA South Regional Championship
FEBRUARY 15-16, 2014 • ROCK HILL, SC
12 teams • 232 players • 30 games • 12 head referees • 64 volunteers
Champion: University of Miami

World Cup VII
APRIL 5-6, 2014 • NORTH MYRTLE BEACH, SC
79 teams • 1,559 players • 203 games • 54 head referees • 438 volunteers
Champion: University of Texas at Austin
Runner Up: Texas State University

USA Southwest Regional Championship
FEBRUARY 22-23, 2014 • TULSA, OK
20 teams • 62 games • 6 head referees • 28 volunteers
Champion: Texas A&M University
“My teammates: I know they’ll always be there for me and I would do anything for them in return. We laugh that we don’t need Greek life or any other club/activity because we are all so close and such good friends. My team is my family, something I never had in soccer or volleyball, and I love it.”

— An Oxford, OH player

QuidCon

QuidCon is the only leadership conference in the world dedicated to the sport of quidditch. The event, which started in Chicago in 2012, rotates around the United States and features three days of programming focused on developing leaders, players, and teams, as well as making friends with quidditch players around the world.

SEATTLE—JULY 11-15, 2013

QuidCon 2013 served almost 100 players from around the US and Canada and featured over 34 sessions from coaching 101 to the quidditch playbook to team management and first aid training. In the first Quidditch World’s Fair, six attendees entered creative projects meant to further the sport’s progress, with the winner—Fleet carbon fiber brooms—winning $500 and a year-long partnership offer with the league. Sunday featured a day-long tournament between teams in Tukwila, WA.

WASHINGTON, DC—JUNE 27-29, 2014

QuidCon 2014 kicked off with a keynote address from the Positive Coaching Alliance. Other formal sessions included referee training, snitch development, team management, tournament planning, and branding and marketing your team. Informal sessions included a city-wide scavenger hunt, a pizza picnic, and a moonlight tour of the monuments. The weekend finished with a quidditch tournament at George Mason University.
Community

CONVENTIONS

The IQA spreads the word about quidditch and the league through its presence at various conventions throughout the year. From merchandise to presentations to exposition matches, convention attendees have the opportunity to experience real-life quidditch for themselves in some way. This season, over 70 volunteers assisted at seven conventions throughout the United States and Canada.

Wizard World Chicago
CHICAGO, IL • AUGUST 9-12 • ABOUT 80,000 ATTENDEES
Four volunteers ran a fan table.

Edmonton Expo
EDMONTON, CANADA • SEPTEMBER 28-29 • 25,700 ATTENDEES
Ten volunteers ran a merch booth and led a panel on starting a quidditch team.

New York Comic Con
NEW YORK, NY • OCTOBER 10-13 • 130,000 ATTENDEES
Five volunteers ran a fan table.

Camp 9 ¾
MARBLE FALLS, TX • OCTOBER 11-15 • ABOUT 150 ATTENDEES
Five volunteers from the University of Texas ran games and how to play sessions.

Chicago Comic & Entertainment Expo (C2E2)
CHICAGO, IL • APRIL 25-27 • 63,000 ATTENDEES
Fourteen volunteers ran a fan table, demo games between college teams, and games for the audience.

Calgary Comic & Entertainment Expo (Calgary Expo)
CALGARY, CANADA • APRIL 26-28 • 75,000 ATTENDEES
Fifteen volunteers ran a merch booth, panel on how to start a team, and how to play sessions.

VidCon
ANAHEIM, CA • JUNE 26-28 • 18,000 ATTENDEES
Eighteen volunteers ran learn to play sessions and games for attendees.

“As a transfer student who didn’t know anyone at their new school, I was just looking for something to do. I didn’t realize that I would be sucked into the crazy world of quidditch, but the friendships I’ve built just in my rookie year have been more than enough to overcome the loneliness I felt when I first transferred to SJSU.”

— A San Jose, CA player

EVENT SANCTIONING

The IQA was proud to offer the first year of event sanctioning in order to standardize tournament play and provide a higher standard of quality and safety for players worldwide.

In the inaugural season of the event sanctioning program, the league supported 20 events in seven regions throughout the world, including Canada and Australia. These events reached close to 80 quidditch teams.

CERTIFICATION AND TRAINING

Every quidditch match is officiated by six referees: a head referee, two assistant referees, a snitch referee, and two goal referees. These referees work together to ensure that each game is run safely and effectively. The IQA’s referee training program aims to certify referees to ensure the highest standards worldwide. Referee certification is an ongoing process, consisting first of a written and practical test, and supplemented by referee training programs, online resources, and a system to continually review referee performance.

This year 20 volunteers worked year round on increasing the quality of quidditch referees. About 250 individuals were tested at 40 different certification opportunities.
“My favorite part about quidditch is the fact that it is a mixed sport. I think it is great that there is finally a real opportunity for men and women to play together on equal terms in a highly competitive sport, especially given that this extends from local community events to international competitions.”

— An Oxford, UK player

**TITLE 9 3/4**

Title 9 ¾ is an advocacy and awareness branch of the IQA that ensures the policies implemented by the IQA promote gender equality and inclusivity. Title 9 ¾ gets its name from both the fictional platform to get to the Hogwarts Express and the US law that seeks to prevent gender discrimination in sports, Title IX.

When all genders are able to compete equally on the pitch, they will learn to respect and value each other’s abilities regardless of gender identity. It is well researched that sports participation improves the lives of those who identify as or are perceived as female, and levels the “playing field” not only in sports but in every aspect of society. Quidditch takes those benefits a step further by promoting a sport that is truly free of gender-based restrictions, rather than evenly segregated between men and women (as it currently exists under Title IX). Title IX additionally continues to exclude those who do not identify with the binary gender system. Through Title 9 ¾, the IQA is more inclusive to trans* individuals by using gender as opposed to sex in policies. We understand that the process of transition is a very personal (and expensive) decision, and is influenced by many factors, none of which are, or should be, because a sport requires it. The IQA hopes to be a positive example for other sport leagues, as well as a way to positively influence how players view other genders.

This past season, the Title 9 ¾ volunteer team created a series of resources for coaches, captains, and referees. These resources educated quidditch leaders on gender, sex, and sexuality, and best practices on how to navigate gender politics on and off the playing field.

*This asterisk was not intended to be a footnote. “Trans*” with an asterisk included is an umbrella term that refers to all of the identities within the gender identity spectrum.

**KIDDITCH**

Physical activity is an important tenet within the league, and this season’s events gave youth the opportunity to participate. Regular physical activity helps to improve strength and endurance, reduce stress and anxiety, boost self-esteem, build muscles and healthy bones, control weight, and improve overall health. If children can pick up healthy habits now, they can carry the habits with them into a healthy adult life.

The Southwest Regional Championship and the Mid-Atlantic Regional Championship both supported kidditch events, with over 50 participants. World Cup VII had great success with its youth participants, and the Sunrise Spellcasters encouraged many local players to give quidditch a try at the Scottish Highland Games in Florida.
Website

Website www.iqaquidditch.com—now www.usquidditch.org

AVERAGE MONTHLY STATS

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<tr>
<td>Unique visitors</td>
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<td>38,923</td>
</tr>
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</table>

Social Media

While the IQA and USQ had a great year on social media, no account grew more than our Tumblr account. This is because we managed to be selected by Tumblr staff to be featured on the website’s sidebar! Our volunteer social media team leader, Meaghan Prenda, who has been running our social media channels since 2011, explains how this happened and what it means for the sport:

“Tumblr staff members select blogs to feature on the sidebar of Tumblr and within the dashboards of millions of Tumblr users. Being featured greatly increases your blog’s visibility and reach for a few days. Blogs are chosen based on the quality and originality of their content. The IQA Staff Tumblr was featured as a Tumblr trending blog on April 7, 2014 as a result of the promotional material the marketing team created and published for World Cup VII. Our Tumblr following grew from 800 to over 6,000 throughout the time our blog was trending. It was so exciting!”

SOCIAL MEDIA PLATFORM GROWTH

<table>
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<tr>
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<th>2013-2014</th>
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</thead>
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<td>Tumblr</td>
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<td>Livestream</td>
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</tr>
<tr>
<td>Livestream views</td>
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</tr>
</tbody>
</table>

SOCIAL MEDIA CHANGES

Please note that all of our social media accounts have had their names and URLs changed to reflect the company’s change from International Quidditch Association to US Quidditch. The Facebook (facebook.com/internationalquidditchassociation) and Twitter (twitter.com/iqaquidditch) accounts have been transferred to the new IQA organization. You can find US Quidditch’s new league accounts at these new web addresses:

- /usquidditch
- /unitedstatesquidditch
- usquidditch.tumblr.com

Employees

This year, the IQA hired its first five employees. In November, CEO Alex Benepe and Events and Development Director Sarah Woolsey were hired as full-time employees, and COO Alicia Radford and Membership and Finance Director Katie Stack were hired as part-time employees. In June, the paid staff was extended to include Officials Manager Brandon Kreines on a part-time hourly basis.

This important step for the league, made possible by the inaugural season of the individual membership program, allowed staff to be readily accessible to city partners, volunteers, and members throughout the year. The league was able to produce events of a higher caliber than before, and the number of member teams increased by 23%. With regular, paid hours each week allotted to the development of the membership program and the sustainability of the nonprofit business, the IQA has been able to strengthen city and CVB connections and ensure future growth.

Volunteers

As always, the IQA runs on and because of its loyal and hardworking volunteers. In the 2013-2014 season, the IQA had over 100 year-round volunteers, all working virtually and donating a minimum of five hours of their time each week (many helping out more, especially during season peaks). Roughly 800 individuals assisted in the league’s 11 events.
Staff

Alex Benepe
Alicia Radford
Katie Stack
Sarah Wooley
Brandon Kreines

Chief Executive Officer
Chief Operating Officer
Membership & Finance Director
Events & Development Director
Officials Manager

commissioner@usquidditch.org
alicia.radford@usquidditch.org
katie.stack@usquidditch.org
sarah.wooley@usquidditch.org
brandon.kreines@usquidditch.org

Volunteers

PEOPLE

DEVELOPMENT

Amanda Beaver
Danica Benitez
Candace Blake
Katrina Bynum
Chelsea Chateauvert
Megan DeLancey
Kayla Fitzgerald
Aimee Howarth
Clare Hutchinson
Joey Turro

GAMEPLAY

Zach D’Amico
Chris Beesley
Scott Behler
Justin Bogart
Jeffrey Brice
David Brownman
Kyle Carpenter
Luke Changet
Michele Clabassi
Alex Clark
Amber Cummings
Clay Dockery
Chelsea Gilliam
Will Hack
Dan Hanson
James Hosford
Sarah Kneeling

HUMAN RESOURCES

Lawrence Lazewski
Connor Loch
Josh Maher
Walter Makarucha Jr.
Porter Marsh
Emma Morris
Sany Moua
Austin Nuckals
Kevin Oelze
Max Parks
Martin Pyne
Devon Sandon
Rob Snitch
Nicole Stone
Ethan Strunn
Sequoia Thomas
Alexander Wilson

MARKETING

Logan Anbinder
Megan Anderson
Jayke Archibald
Emily Crouch
Amanda Dallas

Lindsay Garten
Sarah Goad
Isabella Gong
Dan Hanson
Crystal Hutcheson
Clare Hutchinson
Kat Ignatova
Shayla Johnson
Allick Jorgensen
Victoria Kelman
Jamie Lafrance
Nathan Love
Erin Mallory
Andy Marmer
Michael Mason
Steve Minnich
Kristina Moy
Matt Panico
Meaghan Premda
Devin Sandon
Chris Seto
Daniel Shapiro
Jillian Staniec
Jack “ThePhan”
Suzanne Vanderwiel
Jen Walsh
Danielle White

MEMBERSHIP

Sophie Bonifaz

Michele Clabassi
Dario Donnarumma
Celia Garthwait
Yosseline Jimenez
Zoe Ludford-Brooks
Katie Mahoney
Elhu Molina
Dylan Meyer
Bobby O’Neil
Kelsey Peterson
Reilly Ragot
Hugo Spahr
Carly Taylor
Julia Thomas
Paul Westpat
Andrew Wilson

TEAMS

Drew Beliveau
Ashley Bonnell
Katrina Bossotti
Tegan Bridge
Alexis Bristor
Brandy Cannon
Ashleigh Cloud
Cooper Davis
Harley Delisle
Stew Driflot
Santiago Gonzalez
James Hinsey
Jenna Jankowski
Shayla Johnson
Lali Lomeharshal
Alex Kral
Chris Kostick
Karen Kumaki
Jared Leggett
Max Miceli
Marina Montenegro
Benny Nadeau
Cody Narveson
Seneca Pieris
Caroline Pitt

Billy Rothbert
Kyle Sanson
Alex Scheer
Alana Schey
Chandler Smith
Zach Smith
Jennifer Tran
Amanda Vanderford
Tad Walters
Sara Weisenbach
Melinda Williams
Andrew Wilson
Tyler Yzaguirre
Luke Zak

TECHNOLOGY

Alex Kral
Toby March
Profit and Loss
For July 1, 2013 - June 30, 2014

**REVENUE**

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<td><strong>Total Revenue</strong></td>
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**EXPENSES**

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Referees, EMTs &amp; Other Contractors</td>
<td>$58,414.76</td>
</tr>
<tr>
<td>Administrative</td>
<td>$7,475.97</td>
</tr>
<tr>
<td>Insurance</td>
<td>$31,027.48</td>
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<tr>
<td>Staff Payroll</td>
<td>$65,919.32</td>
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<tr>
<td>Membership Goods</td>
<td>$20,127.39</td>
</tr>
<tr>
<td>Professional, Financial &amp; Legal Services</td>
<td>$59,753.05</td>
</tr>
<tr>
<td>Facility &amp; Equipment Rental</td>
<td>$59,913.26</td>
</tr>
<tr>
<td>Event Equipment &amp; Supplies</td>
<td>$36,702.91</td>
</tr>
<tr>
<td>Travel</td>
<td>$6,118.58</td>
</tr>
<tr>
<td>Marketing</td>
<td>$5,454.45</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$350,907.17</strong></td>
</tr>
</tbody>
</table>

**Net Annual Income**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Annual Income</td>
<td><strong>$41,417.93</strong></td>
</tr>
</tbody>
</table>